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Local Realtor Stephen Newsome of TriCounty GMAC Real Estate was recently awarded the Graduate, Realtor Institute (GRI) designation. He joins other top producers in the residential real estate industry who hold the GRI designation across the nation.

Newsome, a member of the Savannah Board of Realtors Association, completed the 90-hour curriculum required to achieve the highly acclaimed designation by attending an intensive series of instruction covering a variety of subjects including contract

law, professional standards, sales and marketing, finance, and risk reduction.

With this designation and through increased awareness of current topics important to the real estate professional, such as legal issues, Newsome can better serve prospective clients and customers.

The GRI designation sets the individuals who have attained it apart from other practitioners because it shows that the individuals have obtained a professional education foundation on which to base the services they provide. It also shows that they are members of the National Association of Realtors and abide by its Code of Ethics.

The Realtor Institute is designed to educate practitioners about local, state, and national real estate practices that affect them, their clients, and customers. The Georgia Institute is taught by leading real estate professionals from around the country.

The Realtor Institute has been in existence for more than 30 years and has graduated thousands of Realtors. For more information about the GRI designations, contact the Georgia Association of Realtors at (770) 451-1831.

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